

## Orenburgneft PJSC



Today, Orenburgneft PJSC and its subsidiaries have production facilities in 4 entities of the Russian Federation (Orenburg, Samara, Saratov regions and the Republic of Bashkortostan), and 26 municipalities. Orenburgneft PJSC is the largest company in the Orenburg Region. Since 2013, the company has been operating as part of PJSC NK Rosneft.

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orenburgneft.org

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Orenburgneft-Ru

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**ORENBURGNEFT PUBLIC JOINT STOCK COMPANY**



**CONTACT INFORMATION**

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**Legal name:** Orenburgneft

**General Director:** Igor Kristyan

**Address:** Magistralnaya St., 2, Buzuluk, 461040, the Orenburg Region, Russia

**Email :** [sales@orenburgneft.org](mailto:sales@orenburgneft.org)

To maintain the production level, Orenburgneft PJSC pays much attention to replenishing the resource base. For these purposes, modern methods of prospecting and exploration of fields are applied in the Orenburgneft, Karatov and Samara regions.

**Production  
Volume**

**Operational Performance**

**RESERVES  
VOLUME**

ПРОДАЖИ



# ORENBURGNEFT PJSC

Supplying Crude Oil Projects Worldwide

MAGISTRALNAYA ST., 2, BUZULUK, 461040, THE ORENBURG REGION, RUSSIA

INN NO.: 5612002469 PHONE NUMBER: +79268025899, +73534277080

WEBSITE: [www.orenburgneft.org](http://www.orenburgneft.org), [www.orenburneft.rosneft.com](http://www.orenburneft.rosneft.com)

EMAIL: [orenburgneft@rosneft.ru](mailto:orenburgneft@rosneft.ru), [sales@orenburgneft.org](mailto:sales@orenburgneft.org); [orenburgneftpjsc@mail.ru](mailto:orenburgneftpjsc@mail.ru)

Our Ref: OREN39482EN59030KMT

Your Ref: NIL

DATE: SETEMBER 8, 2020

## FULL CORPORATE OFFER

THE UNDERSIGNED COMPANY "ORENBURGNEFT PJSC" HEREBY CONFIRMS ITS ABILITY TO SUPPLY YOUR ESTEEMED COMPANY WITH THE FOLLOWING RUSSIAN ORIGIN PRODUCTS WITHOUT DEFAULTS AND GOING INTO A CONTRACT WITH YOUR ESTEEMED COMPANY;

### DELIVERY TERMS:

CIF

### INSPECTION:

SGS ONLY

### PRODUCT ORIGIN:

RUSSIAN

### TO:

### DESTINATION PORT:

MERSIN TURKEY

## PRODUCT TO BE SUPPLIED

EN590 GOST 52368-2005

QUANTITY: 30,000 MT

PRICE: \$255USD GROSS / \$245USD NET

COMMISSION: \$5 / \$5.

## PRODUCTS SPECIFICATIONS

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			MIN.	MAX.
ASPECT	VISUAL INSPECTION		CLEAR	
COLOR	ASTM D 1500		2,0	
DENSITY @ 15°	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	KG/M <sup>3</sup>	820,0	845,0
FLASH POINT	EN ISO 2719:2002	C°	55(1)	
DISTILLATION:	EN ISO 3405:2000	% VOL	85,0(	2,0
RECOVERED @ 150 °C		% VOL	2)	65,0(
RECOVERED @ 250 °C		% VOL		2)
RECOVERED @ 350 °C		C°		360,0
RECOVERED AT 95%				
C.F.P.P. (SUMMER) (3)	EN 116:1997		50,0	-2
C.F.P.P. (WINTER) (3)				-12



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CLOUD POINT (SUMMER)	EN 23015:1994		REP	>ORT
CLOUD POINT (WINTER)			0	0
CETANE NUMBER	EN ISO 5165:1998	N°	51.0	
CETANE INDEX	EN ISO 4264:1996	INDEX	46.0	
VISCOSITY @ 40 °C	EN ISO 3104:1996	MM²/S	2,00	4,50
WATER CONTENT	EN ISO 12937:2000	MG/KG		200
TOTAL CONTAMINATION	EN ISO 12662:2002	MG/KG		15
SULFUR CONTENT	EN ISO 20884:2004	MG/KG		10,0
COPPER STRIP CORROSION (3 HR AT 50	EN ISO 2160: 1998	INDICE	1 <sup>ST</sup> CLASS	
CARBON RESIDUE (ON 10% DISTILLATION RESIDUE)	EN ISO 10370:1995	%		0,15
TOTAL ACIDITY	ASTM D 974:2002	MGKOH/ G %	20	0,3
ASH CONTENT	EN ISO 6245:2002	G %		0,01
LUBRICITY, CORRECT WEAR SCAR	EN ISO 12156-1:2000	WEIGHT		460
OXIDATION STABILITY	EN ISO 12205:1996	PM		
ELECTRICAL CONDUCTIVITY (4)	IP 274; ASTM 2624; ISO 6297	PS/M	50	
POLYCYCLIC AROMATIC HYDROCARBONS	EN 12916:2001	%M/M		11,0(
BIODIESEL CONTENT (5)	EN 14078:2003	% VOL	4,5	7,0

## TRANSACTION PROCEDURES (CIF)

1. BUYER ISSUES ICPO WITH COMPANY PROFILE TO SELLER UPON RECEIPT OF SOFT CORPORATE OFFER.
2. SELLER ISSUES SALES AND PURCHASE AGREEMENT OPEN FOR AMENDMENT FOR BUYER REVIEW.
3. BUYER REVIEW DRAFT AGREEMENT AND RETURNS SIGN COPY IN WORD FORMAT TO SELLER.
4. SELLER REVIEW CONTRACT ACKNOWLEDGED AND RETURN SEALED TO BUYER FOR FINAL EXECUTION.
5. UPON ACCEPTANCE SELLER ISSUES TO BUYER FRESH SGS REPORT INCLUDING LIST OF PROOF OF PRODUCT POP REGISTERED AND APPROVED BY THE APPROPRIATE MINISTRY ALL THE DOCUMENTS WILL BE SENT THROUGH (GCS) GOVERNMENT COURIER SERVICE. THE COST THIS SERVICES IS \$43,250 WHICH WILL BE PAID BY THE BUYER, FOR THE SELLER TO PROCESS AND SEND THE BELOW DOCUMENTS TO BUYER;
  - A. STATEMENT OF AVAILABILITY OF PRODUCT
  - B. TANK RECEIPT OF THE PRODUCT STORAGE
  - C. CERTIFICATE OF ORIGIN
  - D. CHARTER PARTY AGREEMENT
  - E. REGISTERED HARD COPIES CONTRACT ISSUED BY THE MINISTRY OF JUSTICE.
  - F. CERTIFICATE OF CONFORMITY
  - G. COMPANY CERTIFICATE OF TAX INCORPORATION





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H. FRESH SGS REPORT BASED ON INTERNATIONAL ANALYTICAL REPORT

I. EXPORT LICENCE & ATS

J. ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE

K. INJECTION REPORT

L. ATV

6. UPON CONFIRMATION AND VERIFICATION OF LEGALIZED POP DOCUMENT BUYER CONFIRM AND ISSUE PAYMENT INSTRUMENT BG/SBLC VIA MT760 /DLC MT700 THROUGH SWIFT FOR THE FIRST TOTAL LIFT ABLE TRIAL SHIPMENT.

7. SELLER SUBMITS ALL DOCUMENTATION STATING BUYER AS LEGAL TITLE HOLDER AND OWNER OF ALLOCATION TO THE SHIPPING COMPANY.

8. SELLER PROVIDES BUYER THE FULL INFORMATION OF THE SHIPPING COMPANY. BUYER CONTACTS THE SHIPPING COMPANY AND FINALIZES THE SHIPPING SCHEDULE.

9. WITHIN 5 WORKING DAYS, SELLER TRANSFER TITLE APPROVED BY THE MINISTRY OF ENERGY TO IDENTIFY THE BUYER'S COMPANY NAME AS THE BENEFICIARY OWNER OF THE PRODUCT ALLOCATION.

10. SELLER ISSUES ALL PROOF OF PRODUCT INCLUDING THE SGS BASED ON INTERNATIONAL ANALYTICAL REPORT/BILL OF LADING TO BUYERS BANK IN ACCORDANCE TO INSTRUMENT PRESENTED BY BUYER'S BANK, SELLER'S BANK REPLIED WITH 2%PB TO ACTIVATE THE LETTER OF CREDIT ISSUED BY THE BUYERS BANK.

11. SELLER CLEARS VESSELS FROM THE COMMERCIAL TERMINAL (RUSSIAN SHORE) BUYER CONFIRM SHIPPING DOCUMENTS WITH VESSELS CAPTAIN WHILE SELLER EFFECT DELIVERY TO BUYER DESTINATION ACCORDING TO CONTRACT SCHEDULE AND ARRANGE PAYMENT TO ALL INTERMEDIARIES INVOLVED FROM BOTH PARTY REPRESENTATIVES AFTER CONFIRMATION OF QUALITY AND QUANTITY (Q&Q) OR CIQ REPORT.

## AUTHORISED SIGNATURE

TERMS AND CONDITIONS ACCEPTED BY SELLER AND BUYER

SIGNED AND DELIVERED BY AND ON BEHALF OF:

SELLER

MR. IGOR KRISTYAN

GENERAL DIRECTOR

PJSC ORENBURGNEFT LLC.....

